

## Lesson 47: Restructuring/ Outsourcing

By Xandra

### 1. Dialogue

First, repeat after your tutor. Then, practice each role.

Ken works as a manager at Hydra Computers. He is talking to Jenny, the team leader in the office.

Ken: We had a meeting yesterday. The company president told us he has decided to restructure the company.

Jenny: What does that mean?

Ken: It means that the president is making some changes to the way the company operates.

Jenny: **What** are they making changes **for**? Hydra Computers is doing well.

Ken: The company needs to reduce expenses so that it can start making money.

Jenny: Oh, I see.

Ken: There's going to be another meeting tomorrow. I need to suggest some ideas on how we can save money on operations. Can you help me?

Jenny: Okay, sir. I'll do some serious brainstorming with the team.

### 2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. **What** are you shouting **for**? I can hear you clearly.
2. **What** did you do that **for**? It wasn't necessary.
3. **What** are you taking an English test **for**?

\* **What ~ for?** / 何のために~?

### 3. Your Task

Your manager (=your tutor) wants to reduce expenses in the company. You think that some jobs in the company could be successfully outsourced. For example, delivery companies could efficiently deliver customers' orders, and accounting offices could do the company's bookkeeping. Talk to the manager and politely give him these suggestions.

### 4. Let's Talk

Why do many companies take cost-cutting measures?

What are the cost-cutting measures that your company carries out?

Why is it important to support your company in reducing operational expenses?

### 5. Today's photo

Describe the photo in your words as precisely as possible.



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